

# Business Sales Growth Seminar

July 29, 2009

8:30 am – 12:30 pm

**Germanna  
Community College**

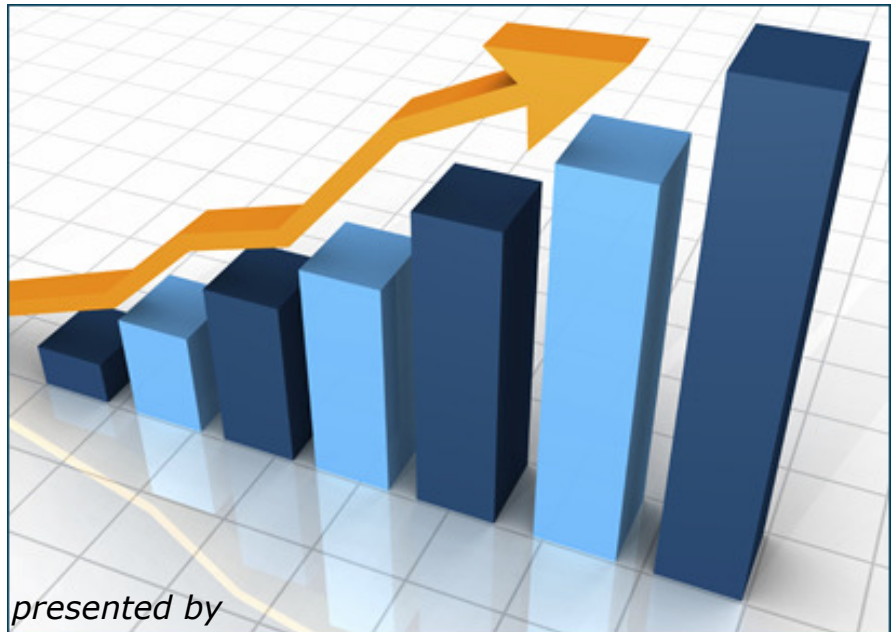
10000 Germanna Point Drive

Fredericksburg, VA 22408

Register Here:

[www.vastartup.org](http://www.vastartup.org)

Or call: 804-371-8131



Virginia Department of Business Assistance

**Business Sales Growth** is an advanced seminar providing interactive discussions with experts:

- Learn how to grow your sales
- Learn research methods to open new markets
- Learn to match your business to customer needs
- Learn how to target your market

The seminar is free, advance registration is requested.

Segments will include:

- Connecting to Private and Federal Markets
- Selling to the Federal Government
- Selling to the Commonwealth
- eVA Registration and SWAM Certification

The Virginia Department of Business Assistance adheres to the letter and spirit of the Americans with Disabilities Act. For reasonable accommodation for any disability, call 804-371-8131

## Presented by:

Virginia Department of  
Business Assistance

Procurement Technical  
Assistance Center

Virginia Department of Minority  
Business Enterprise

U. S. Small Business  
Administration

Virginia Economic Bridge

## Sponsored by:

Germanna Community College

Fredericksburg Department of Economic  
Development

Spotsylvania County Department of  
Economic Development

Stafford County Department of Economic  
Development

Fredericksburg Regional Alliance

Fredericksburg Regional Chamber of  
Commerce